# SUPPLEMENTARY AGENDA 1 



EXTRAORDINARY COUNCIL MEETING MONDAY 1 MARCH 2021
6.30PM

## MEETING AGENDA - PRECIS SUPPLEMENTARY ITEMS

The following attachment appears as late item as information required for the preparation of the report was not available at the time of distribution of the Business Paper.

## 1 Reports for Council Decision

ITEM
Page
C0321(1) Item 1 Harmonisation of Rates
(Attachment 5 - Rates Harmonisation Analysis $\$ 565$ Minimum Rate)
3

Attachment 5

## Harmonised Revenue Policy

Inner West Council - Statutory Minimum
MorrisonLow
26 February 2021

## Introduction

Council requested further analysis with the inclusion of the 2021/22 statutory maximum minimum of $\$ 565$.

Two options for analysis and comparison, both with \$600k income movement from Business General to Business Mall:

- option 3 with maximum minimum of $\$ 565$ for both Residential and Business
- option 4 with minimum of $\$ 850$ for Residential and $\$ 820$ for Business.


## Minimum rates - impact of different amounts

- The following slide details the impact of the 2 options for the Residential and Business categories in terms of:
- land value cap amount for each minimum
- number of assessments captured as minimum.

Note: for the next slide both Business Airport and Mall have high land values, hence were not affected by the minimum amount and therefore was not included in the analysis.

## Minimum rates - impact of different amounts cont.

| Category and Subcategory | Option 3 Minimum Amount | Land Value Capped | Number of Minimum | Option 4 Minimum Amount | Land Value Capped | Number of Minimum |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business General | 565 | 141,082 | 441 | 820 | 204,756 | 653 |
| Industrial Marrickville | 565 | 100,483 | 114 | 820 | 145,833 | 122 |
| Industrial St Peters | 565 | 99,714 | 3 | 820 | 144,718 | 14 |
| Industrial St Peters North | 565 | 99,662 | 1 | 820 | 144,642 | 1 |
| Industrial Camperdown | 565 | 100,054 | 3 | 820 | 145,212 | 6 |
| Residential | 565 | 439,993 | 24,185 | 850 | 661,937 | 30,945 |

## Residential options

| Residential | Current Structure | Option 3 | Option 4 |
| :--- | :--- | :--- | :--- |
| Ashfield | Base Amount \$727 | Minimum \$565 | Minimum \$850 |
| Leichhardt | Minimum Amount \$686 | Minimum \$565 | Minimum \$850 |
| Marrickville | Minimum Amount \$710 | Minimum \$565 | Minimum \$850 |

## Residential income analysis

- The following slide details the change in total rates income for the former councils.
- The general trend still remains, regardless of the minimum amount, rates income moves from former Ashfield to Marrickville.
- Under the $\$ 565$ minimum structure, option 3, more income moves from Ashfield to Marrickville than with option 4.
- Former Leichhardt income movement is slightly lower under the $\$ 565$ minimum than the $\$ 850$ minimum.


## Residential income analysis cont.

| Former | Current <br> Income <br> C'000 | Current <br> Income <br> $\%$ | Option 3 <br> Income <br> \$565 M <br> S'000 | Option 3 <br> Income <br> \$565 M <br> $\%$ | Option 4 <br> Income <br> $\$ 850 \mathrm{M}$ <br> Residential | Option 4 <br> Income <br> \$850 M |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Ashfield | $23,971 \mathrm{~K}$ | $27 \%$ | $18,828 \mathrm{~K}$ | $21 \%$ | $19,647 \mathrm{~K}$ | $22 \%$ |
| Leichhardt | $32,688 \mathrm{~K}$ | $37 \%$ | $33,997 \mathrm{~K}$ | $38 \%$ | $32,629 \mathrm{~K}$ | $36 \%$ |
| Marrickville | $30,653 \mathrm{~K}$ | $35 \%$ | $36,968 \mathrm{~K}$ | $41 \%$ | $37,517 \mathrm{~K}$ | $42 \%$ |
| Total | $87,312 \mathrm{~K}$ | $100 \%$ | $89,792 \mathrm{~K}$ | $100 \%$ | $89,792 \mathrm{~K}$ | $100 \%$ |

## Residential range analysis

- The following slide details the \$ range of increases and decreases for the former councils.
- With higher minimum of $\$ 850$, former Marrickville will experience more increases at the higher \$ range.
- Former Ashfield will experience a reduction on both minimum options, greater under option 3.
- Former Leichhardt will experience higher increases with minimum amount of $\$ 565$.


## Residential range analysis cont.

| Residential | Option 3 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Former Council | Marrickville |  | Ashfield |  | Leichhardt |  |
| \$ Rate Increase Range | \# of Assessment | \% of Assessment | \# of Assessment | \% of Assessment | \# of Assessment | \% of Assessment |
| Below \$-400 | 0 | 0.0\% | 6,705 | 41.4\% | - | 0.0\% |
| \$-400 to \$-200 | - | 0.0\% | 5,933 | 36.6\% | - | 0.0\% |
| \$-200 to \$-75 | 12,306 | 37.0\% | 1,473 | 9.1\% | 5,692 | 24.2\% |
| \$-75 to \$0 | 376 | 1.1\% | 617 | 3.8\% | 506 | 2.1\% |
| \$0 to \$75 | 423 | 1.3\% | 603 | 3.7\% | 2,230 | 9.5\% |
| \$75 to \$200 | 965 | 2.9\% | 639 | 3.9\% | 13,995 | 59.4\% |
| \$200 to \$400 | 10,462 | 31.5\% | 151 | 0.9\% | 912 | 3.9\% |
| Above \$400 | 8,689 | 26.2\% | 92 | 0.6\% | 217 | 0.9\% |
|  | 33,221 | 100\% | 16,214 | 100\% | 23,552 | 100\% |


| Residential | Option 4 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Former Council | Marrickville |  | Ashfield |  | Leichhardt |  |
| \$ Rate Increase <br> Range | \# of <br> Assessment | \% of <br> Assessment | \# of <br> Assessment | \% of <br> Assessment | \# of <br> Assessment | \% of <br> Assessment |
| Below \$-400 | 0 | $0.0 \%$ | 4,014 | $24.8 \%$ |  | 35 |
| $\$-400$ to $\$-200$ | 1 | $0.0 \%$ | 6,487 | $40.0 \%$ | $0.1 \%$ |  |
| $\$-200$ to $\$-75$ | 1 | $0.0 \%$ | 3,919 | $24.2 \%$ | 269 | $1.1 \%$ |
| $\$-75$ to $\$ 0$ | 3 | $0.0 \%$ | 1,323 | $8.2 \%$ | 5,493 | $23.3 \%$ |
| $\$ 0$ to $\$ 75$ | 2 | $0.0 \%$ | 392 | $2.4 \%$ | 10,214 | $43.4 \%$ |
| $\$ 75$ to $\$ 200$ | 18,858 | $56.8 \%$ | 44 | $0.3 \%$ | 583 | $2.5 \%$ |
| $\$ 200$ to $\$ 400$ | 13,494 | $40.6 \%$ | 13 | $0.1 \%$ | 6,935 | $29.4 \%$ |
| Above $\$ 400$ | 861 | $2.6 \%$ | 22 | $0.1 \%$ | 4 | $0.0 \%$ |
|  | 33,221 | $100 \%$ | 16,214 | $100 \%$ | 18 | $0.1 \%$ |

## Residential rates comparative analysis

| Residential |  |  | 2020/21 |  |  |
| ---: | ---: | :--- | ---: | ---: | ---: |
| Land Values | IWC Proposed <br> minimum \$565 | IWC Proposed <br> minimum \$850 | Ashfield | Leichhardt | Marrickville |
| 500,000 | 722 | 850 | 1,229 | 686 | 710 |
| 750,000 | 1,084 | 963 | 1,477 | 1,008 | 778 |
| $1,000,000$ | 1,445 | 1,284 | 1,724 | 1,344 | 1,037 |
| $1,500,000$ | 2,167 | 1,926 | 2,219 | 2,016 | 1,556 |
| $3,000,000$ | 4,334 | 3,852 | 3,702 | 4,032 | 3,111 |
| $5,000,000$ | 7,224 | 6,421 | 5,681 | 6,720 | 5,185 |

## Residential snapshot analysis

- Former Ashfield will experience a reduction under both options, with a greater reduction under option 3, $\$ 565$ minimum, due to current rate structure with base amount of $\$ 727$, and also with lower land value comparatively with the other former councils.
- Former Leichhardt current structure is minimum amount $\$ 686$, in option 3 the lower percentile will experience a decrease due to lower minimum at $\$ 565$ before higher ad valorem kicked in, and vice versa under option 4.
- Former Marrickville will generally experience increases except for lower percentile in option 3, due to higher current minimum amount of $\$ 710$, with the greatest impact being option 4 .



## Residential impact analysis

- In option 3, the percentage range is between minus $48.5 \%$ to plus $39.3 \%$, with net percentage range of minus $96.3 \%$. The dollar range is between minus $\$ 532$ to plus $\$ 518$, with net dollar range of minus $\$ 947$.
- In option 4, the percentage range is between minus $30.3 \%$ to plus $23.9 \%$, with net percentage range of plus $48.8 \%$. The dollar range is between minus $\$ 481$ to plus $\$ 314$, with net dollar range of minus $\$ 834$.
- Option 4 has overall less impact when compared to option 3.


## Residential impact analysis cont.



## Residential impact analysis cont.

Rate Structure Option 3
Median residential property value
$\$ 1,100,000$
Number of residential assessments with increases
over $\$ 3.50$ per week

## Median residential rate <br> $$
\$ 1,137
$$

$\$ \quad 1,589$

Rate Structure Option 4


## Business options

| Former Council Subcategory | Current Structure | Option 3 | Option 4 |  |
| :--- | :--- | :--- | :--- | :--- |
| Ashfield | General | Minimum Amount \$820 | Minimum \$565 | Minimum \$850 |
| Leichhardt | General | Minimum Amount \$686 | Minimum \$565 | Minimum \$850 |
| Marrickville | General | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Industrial Marrickville | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Industrial St Peters | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Industrial St Peters North | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Industrial Camperdown | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Marrickville Metro | Ad valorem | Minimum \$565 | Minimum \$850 |
| Marrickville | Airport | Ad valorem | Minimum \$565 | Minimum \$850 |

## Business General income analysis

- The following slide details the change in total rates income for the former councils.
- The movement of income between option 3 and 4 are very similar, with income shifting from former Leichhardt to former Marrickville and former Ashfield.
- Both options includes income movement of $\$ 600 \mathrm{k}$ from Business General to Business Mall.


## Business General income analysis cont.

| Former Councils Business General | Current Income \$'000 | Current Income \% | Option 3 <br> Income <br> \$565 M <br> \$'000 | Option 3 Income \$565 M \% | Option 4 <br> Income <br> \$850 M <br> \$'000 | Option 4 Income \$850 M \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ashfield | 4,921 K | 20\% | 5,249 K | 21\% | 5,249 K | 21\% |
| Leichhardt | 12,580 K | 50\% | 9,558 K | 39\% | 9,579 K | 39\% |
| Marrickville | 7,544 K | 30\% | 9,638 K | 39\% | 9,618 K | 39\% |
| Total | 25,045 K | 100\% | 24,445 K | 100\% | 24,445 K | 100\% |

## Business General range analysis

- The following slide details the range of increases and decreases for the former councils.
- In both options, former Marrickville will experience most increases above \$400, with option 4 slight greater.
- Former Leichhardt will see significant reductions below \$400, with both options having a very similar impact.
- Former Ashfield will also experience increases above $\$ 400$, with $32 \%$ in option 3 and $26 \%$ in option 4.


## Business General range analysis cont.

## Business General Option 3

| Former Council | Marrickville <br> \# Rate Increase <br> Range | \# of <br> Assessment | \% of <br> Assessment | Ashfield <br> \# of <br> Assessment | $\%$ of <br> Assessment | Leichhardt <br> \# of <br> Assessment |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: |
| Below $\$-800$ | 0 | $0.0 \%$ | - | $0.0 \%$ | $\%$ of <br> Assessment |  |
| $\$-800$ to $\$-400$ | 1 | $0.1 \%$ | 1 | $0.1 \%$ | 1,024 | $60.0 \%$ |
| $\$-400$ to $\$-200$ | 1 | $0.0 \%$ | 111 | $13.4 \%$ | 290 | $17.0 \%$ |
| $\$-200$ to $\$ 0$ | 1 | $0.0 \%$ | 44 | $5.3 \%$ | 191 | $11.2 \%$ |
| $\$ 0$ to $\$ 200$ | 132 | $6.9 \%$ | 160 | $19.3 \%$ | 200 | $11.7 \%$ |
| $\$ 200$ to $\$ 400$ | 227 | $11.9 \%$ | 250 | $30.1 \%$ | 2 | $0.1 \%$ |
| $\$ 400$ to $\$ 800$ | 704 | $36.7 \%$ | 143 | $17.2 \%$ | 0 | $0.0 \%$ |
| Above $\$ 800$ | 850 | $44.4 \%$ | 121 | $14.6 \%$ | - | $0.0 \%$ |
|  | 1,917 | $100 \%$ | 830 | $100 \%$ | 1,708 | $100 \%$ |

## Business General Option 4



## Business General rates comparative analysis

| Business General |  |  | 2020/21 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land Values | IWC Proposed minimum \$565 | IWC Proposed minimum $\$ 820$ | Ashfield | Leichhardt | Marrickville |
| 500,000 | 2,030 | 2,002 | 1,803 | 2,517 | 1,543 |
| 750,000 | 3,045 | 3,004 | 2,705 | 3,775 | 2,314 |
| 1,000,000 | 4,061 | 4,005 | 3,606 | 5,033 | 3,085 |
| 1,500,000 | 6,091 | 6,007 | 5,409 | 7,550 | 4,628 |
| 3,000,000 | 12,182 | 12,014 | 10,818 | 15,100 | 9,256 |
| 5,000,000 | 20,303 | 20,024 | 18,030 | 25,166 | 15,427 |

## All Business snapshot analysis

- Former Ashfield will experience slightly higher increases and decreases under option 3, while option 4 will have the least impact comparatively with current structure minimum amount of $\$ 820$.
- Former Leichhardt current structure is a minimum of $\$ 686$, in both options former Leichhardt will experience a decrease due to lower ad valorem.
- Former Marrickville will generally experience increases due to higher ad valorem, with greater increase under option 4.


## All Business snapshot analysis cont.

|  | Business | Assessments | 2019 Land values | 2020-21 <br> Rates | Option 3 rates | Option 3 <br> Change \$ | Option 3 \% impact | Option 4 rates | Option 4 Change \$ | Option 4 <br> Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ashfield | 831 |  |  |  |  |  |  |  |  |
| 0 | Lowest | 1 | 243 | 623 | 565 | 58) | (9.4\%) | 707 | 84 | 13.4\% |
| 0.1 | 10th percentile | 83 | 125,574 | 829 | 565 | 264) | (31.9\%) | 820 | 9) | (1.1\%) |
| 0.2 | 20th percentile | 83 | 240,960 | 902 | 968 | 66 | 7.3\% | 955 | 53 | 5.9\% |
| 0.3 | 30th percentile | 83 | 604,100 | 1,826 | 1,926 | 100 | 5.5\% | 1,899 | 73 | 4.0\% |
| 0.4 | 40th percentile | 83 | 742,600 | 2,526 | 2,727 | 201 | 7.9\% | 2,690 | 163 | 6.5\% |
| 0.5 | 50th percentile | 83 | 878,500 | 3,055 | 3,301 | 247 | 8.1\% | 3,256 | 201 | 6.6\% |
| 0.6 | 60th percentile | 83 | 1,100,000 | 3,720 | 4,034 | 314 | 8.4\% | 3,978 | 258 | 6.9\% |
| 0.7 | 70th percentile | 83 | 1,380,000 | 4,845 | 5,234 | 389 | 8.0\% | 5,162 | 317 | 6.5\% |
| 0.8 | 80th percentile | 83 | 1,946,000 | 6,983 | 7,553 | 570 | 8.2\% | 7,449 | 466 | 6.7\% |
| 0.9 | 90th percentile | 83 | 3,416,000 | 12,817 | 13,871 | 1,053 | 8.2\% | 13,680 | 863 | 6.7\% |
| 1.0 | Highest | 83 | 51,516,845 | 193,188 | 192,668 | 520) | (0.3\%) | 393,101 | 199,913 | 103.5\% |
|  | Leichhardt | 1,710 |  |  |  |  |  |  |  |  |
| 0 | Lowest | 1 | 1,892 | 615 | 565 | 50) | (8.1\%) | 437 | 178) | (29.0\%) |
| 0.1 | 10th percentile | 171 | 149,635 | 760 | 584 | 176) | (23.2\%) | 820 | 60 | 7.9\% |
| 0.2 | 20th percentile | 171 | 311,868 | 1,508 | 1,140 | 368) | (24.4\%) | 1,125 | 384) | (25.5\%) |
| 0.3 | 30th percentile | 171 | 521,552 | 2,288 | 1,752 | 536) | (23.4\%) | 1,728 | 560) | (24.5\%) |
| 0.4 | 40th percentile | 171 | 725,200 | 3,293 | 2,522 | 772) | (23.4\%) | 2,487 | 806) | (24.5\%) |
| 0.5 | 50th percentile | 171 | 910,000 | 4,330 | 3,313 | 1,017) | (23.5\%) | 3,268 | 1,062) | (24.5\%) |
| 0.6 | 60th percentile | 171 | 1,100,480 | 5,284 | 4,061 | 1,224) | (23.2\%) | 4,005 | 1,280) | (24.2\%) |
| 0.7 | 70th percentile | 171 | 1,310,000 | 6,500 | 4,994 | 1,505) | (23.2\%) | 4,926 | 1,574) | (24.2\%) |
| 0.8 | 80th percentile | 171 | 1,730,000 | 8,719 | 6,700 | 2,019) | (23.2\%) | 6,608 | 2,111) | (24.2\%) |
| 0.9 | 90th percentile | 171 | 2,720,000 | 14,035 | 10,785 | 3,251) | (23.2\%) | 10,637 | 3,399) | (24.2\%) |
| 1.0 | Highest | 171 | 56,200,000 | 296,983 | 228,203 | 68,780) | (23.2\%) | 318,373 | 21,390 | 7.2\% |
|  | Marrickville | 3,199 |  |  |  |  |  |  |  |  |
| 0 | Lowest | 1 | 640 | 2 | 565 | 563 | 28323.7\% | 718 | 716 | 36019.5\% |
| 0.1 | 10th percentile | 320 | 146,904 | 525 | 644 | 119 | 22.6\% | 820 | 295 | 56.1\% |
| 0.2 | 20th percentile | 320 | 340,200 | 1,332 | 1,584 | 252 | 18.9\% | 1,562 | 230 | 17.3\% |
| 0.3 | 30th percentile | 320 | 619,200 | 2,172 | 2,681 | 509 | 23.4\% | 2,646 | 473 | 21.8\% |
| 0.4 | 40th percentile | 320 | 759,600 | 2,663 | 3,313 | 650 | 24.4\% | 3,268 | 605 | 22.7\% |
| 0.5 | 50th percentile | 320 | 874,000 | 3,263 | 3,910 | 647 | 19.8\% | 3,877 | 613 | 18.8\% |
| 0.6 | 60th percentile | 320 | 1,026,080 | 3,946 | 4,673 | 727 | 18.4\% | 4,627 | 682 | 17.3\% |
| 0.7 | 70th percentile | 320 | 1,250,000 | 5,212 | 5,829 | 616 | 11.8\% | 5,767 | 554 | 10.6\% |
| 0.8 | 80th percentile | 320 | 1,666,000 | 7,208 | 7,826 | 619 | 8.6\% | 7,769 | 562 | 7.8\% |
| 0.9 | 90th percentile | 320 | 2,610,000 | 11,464 | 12,366 | 902 | 7.9\% | 12,255 | 791 | 6.9\% |
| 1.0 | Highest | 320 | 66,700,000 | 417,982 | 417,982 | - | 0.0\% | 554,932 | 136,950 | 32.8\% |

## All Business impact analysis

- In option 3, the percentage range is between minus 31.9\% to plus $24.4 \%$, with net percentage range of minus $24.8 \%$. The dollar range is between minus $\$ 3,251$ to plus $\$ 1,053$, with net dollar range of minus $\$ 3,152$.
- In option 4, the percentage range is between minus $25.5 \%$ to plus $56.1 \%$, with net percentage range of plus $40.2 \%$. The dollar range is between minus $\$ 3,399$ to plus $\$ 863$, with net dollar range of minus $\$ 3,925$.
- Option 3 has less overall impact when compared to option 4.


## All Business impact analysis cont.



## All Business impact analysis cont.

| Rate Structure Option 3 <br> Median business property value <br> 1888, |
| :--- |

Median business rate
$\$ \quad 3,631$
$\$ 1,430,000$

Upper quartile business rate (75th percentile)
$\$ \quad 6,334$

Minimum business rate
$\$ \quad 565$
$\$ \quad 6,325$


Number of business assessments increasing more than $10.0 \%$

Proportion of ratepayers paying minimum rate


Average business rate
\$ 6,396
14\%

Number of business assessments increasing
more than $10.0 \%$

## $\$ 3,336$

Upper quartile business rate (75th percentile)

$\$ \quad 5,527$

